

Engineering, Procurement, And Construction (EPC) Advisory

- Management Consulting
- Project Owners Rep
- Asset Management
- Acquisition Support
- **EPC Advisory**
- O&M Program Set-Up



PRODUCTIVE OUTCOMES
SINCE 1988, WE'VE BEEN ENGINEERING SUCCESS

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INTERNATIONAL BUSINESS (WORLDWIDE) | KANSAS, MISSOURI, ILLINOIS, MISSOURI, MISSOURI, MISSOURI

WHAT WE DO (USA AND OVERSEAS)

EXISTING companies and facilities:

- Evaluate organizational effectiveness
- Perform business health checks
- Optimize process work flows
- Develop performance improvement programs
- Manage facility operations and maintenance
- Manage and resolve production issues

NEW companies and facilities:

- Design effective organizations
- Create and engage the work force
- Draft and negotiate contracts
- Manage large projects through the construction period
- Create testing operations and maintenance programs
- Provide technical due diligence for acquisitions

WHO WE SERVE

- Manufacturers
- General Contractors
- Regulated Utilities
- Independent Power Producers
- Government Agencies
- Financial Investors and Lenders

CONTACTS

Sarah Wilson, Director of Marketing
John Haglund, Director of Projects
Tom Paul, President & CEO

CASE STUDY OF RECENT WORK

Productive Outcomes (EPC) Advisory is nearing completion of a project management contract providing Owner's oversight for construction of a new 110 MW power generation station in Jamaica. Our company stepped into the role immediately and was through the construction period. Responsibilities include:

- Review and guide progress of the general contractor (GC of figure)
- Monitor and assist in relation to the operating company
- Review and confirm results of the final acceptance tests
- Assist with project completion of all financial, legal and other matters
- Manage construction risks in dispute

This project was guided into commercial operation on December 13, 2019. Final commissioning of plant addition systems (including back-up fuel) is underway. The project was securely executed for project of the prior 12 months.

www.proadvisory.com | 1-800-888-8850

Capabilities Statement



EPC Phase Management

Many new-build construction projects go over budget and schedule starting from the first day. Unfortunately the associated delays and costs are not easily seen till later in the project, when the ability to recover is limited and costly. The involvement of PO Advisory to ensure contractor's conformance to project specifications and contractual obligations. Disciplined adherence to best practices in safety, quality, schedule, and budget.

Features and Benefits:

- Pre-Qualifying Contractors for Success
- Reviewing Technical Specifications for Completeness
- Structuring Effective Contracts
- Defining the Owner's Management Team
- Delivering Project Management Protocols
- Overseeing Project Delivery
- Resolving Contractor Claims

We know that safety, quality, and compliance are not isolated categories of project performance, but are embedded in each step along the way to a successful project. Best practices in these essential areas are included in each of the above service offerings.

Commercial Claims Management

Bridging Gaps between Technical, Commercial, and Legal Teams Involved in New Construction

The senior management team of Productive Outcomes LLC ("PO Advisory") has extensive and recent experience resolving claims and disputes arising during Engineering, Procurement, and Construction (EPC) phase of new infrastructure projects. Our subject matter experts, their tools and proven methods are effective across all stages,

from the early receipt of claims through the arbitration final hearing. There will always be claims arising during new construction projects. The best defense against unmerited claims is adequate preparation, and the proven methods of PO Advisory provide you a great place to start!

Features and Benefits:

- Identify technical matters giving rise to claims
- Prepare workflows to manage technical claims
- Provide claims management training to Owner's site team
- Guide Owner's team in responding to claims
- Assist in settling disputes without arbitration
- And More...